

RESUME

CLINTON A. FULTZ

Clinton A. Fultz is the owner and principal broker of Prime Site Brokers, Inc. Prime Site Brokers was formed in November 2003 and is located in Indianapolis. Prime Site Brokers focuses on retail real estate opportunities and represents landlords and tenants in site selection and disposition. A partial client list can be found on the company web site.



Mr. Fultz started his career in the real estate in 1982. He began selling residential real estate on the west side of Indianapolis and has worked with commercial properties since 1986. Prior to forming Prime Site Brokers Mr. Fultz spent 3 years with The Linder Company (then Sitehawk, now CBRE) and 4 ½ years at RE/MAX Commercial Group. Mr. Fultz operated Venture Realty from 1991-1995. He was with Century 21 Concept prior to 1991.

In 1999 Mr. Fultz was awarded the prestigious CCIM designation. CCIM is given to a select few commercial Realtors in recognition of having completed an extensive list of classes and tests, plus proven real estate experience and deal making ability. In 2003 he was the lead partner of a group that bought and repositioned an old Cub Foods store near Lafayette Square Mall into a 14 screen stadium seating movie theatre and Sav-A-Lot grocery. He is the sole owner or a major partner in over 350,000 SF of commercial real estate. Major brokerage transactions include the AMC Theatre at Castleton Square Mall, land purchase for the new Eastbrook Elementary of Pike Township Schools, a medical building in Intech Park and the acquisition of property for Indiana University Radiology on the downtown Indianapolis canal. In 2014 he purchased the former Walgreens at 7911 Michigan Road, Indianapolis. After renovations and re-tenanting it was sold for a substantial profit.

In 1993, 1999, 2004 and 2008 Mr. Fultz won the “Exchanger of the Year” award from the Indiana Real Estate Exchangers (IREX) for his work in completing complex and difficult tax deferred exchanges of investment property. He was also honored by IREX in 2000 and 2006 with the Wechsler - Smock award for outstanding service to the organization. He was President of IREX in 1995, 2003, 2013 and will be President in 2020.

Mr. Fultz was born in 1959 and is a lifelong resident of Indiana. He now resides in Indianapolis (Pike Township since 1983) with his wife Diana. They have two grown children. Their son, Tyler is a former USAF officer and lives in Fort Worth, TX. Their daughter Elaine is an architect working in Chicago. Mr. Fultz is also Chairmen of the Land Use Committee of the International Market Place Coalition.

Affiliations:

CCIM Institute
Indiana CCIM Chapter
Indiana Commercial Board of Realtors
Commercial Real Estate Alliance
International Council of Shopping Centers
International Market Place Coalition Pike
Township Republican Club
Pike Township Residents Association
Zionsville Presbyterian Church

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